

ACCOMMODATION & DESTINATIONS

Accommodation & Destinations offers hotel accommodation and other destination services (tours, transfers, excursions, cruise handling, MICE), both online and offline to tour operators, travel agencies and individual clients worldwide. Accommodation & Destinations is headquartered in Palma, Spain, and employs circa 8,000 people worldwide

B2B DIVISION

Global integrated suppliers of accommodation and destination services offering a wide product range and superior service to a diverse customer base (including in-house and third party tour operators, travel agents, corporate partners) through online and offline distribution channels (including, among others, the Hotelbeds, Bedsonline, Hotelopia, Hotelextras brands). The Division operates under the Hotelbeds and other regional brands in over 1,000 destinations in Spain & Portugal, the Mediterranean, the Americas, Asia Pacific, and UK & Ireland.



A & D SPECIALIST DIVISION

A portfolio of destination management companies with local shareholders in niche/specialist destinations, providing differentiated products, cruise handling through the Intercruises brand (shore excursions, turnaround and port services), as well as MICE (Meetings, Incentives, Conferences and Events) services.



B2C DIVISION

Comprised of online businesses selling accommodation directly to the end customer. The brands include LateRooms and AsiaRooms, leading online sellers of accommodation in their respective markets.



FINANCIAL HIGHLIGHTS

Year	ACCOMMODATION & DESTINATIONS	
	FY09	FY08
Revenue	£552 million	£502 million
Profit/loss before tax	£60 million	£57 million

KEY MANAGEMENT

Joan Vilà, Managing Director, 46



Accommodation & Destinations is managed by Joan Vilà. After developing his professional career in the Barceló Group, he was appointed Managing Director of the Travel Division, which was integrated into First Choice Holidays PLC in 2000. In November 2002, Joan Vilà was appointed member of the Group Management Board of First Choice Holidays PLC (merged with the Tourism Division of TUI AG to create TUI Travel PLC in 2007). At present, Joan Vilà is member of the Group Management Board of TUI Travel PLC and Managing Director of Accommodation & Destinations.